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FM SECSTATE WASHDC
TO RUEHGT/AMEMBASSY GUATEMALA 0000
INFO RUETIAA/DIRNSA FT GEORGE G MEADE MD 0000
RUEAIIA/CIA WASHINGTON DC 0000
RHMCSSU/FBI WASHINGTON DC 0000
RUEKJCS/SECDEF WASHINGTON DC
RUCPDOC/USDOC WASHINGTON DC 0000

UNCLAS STATE 119150

SENSITIVE
SIPDIS
GUATEMALA CITY FOR LANCE HEGERLE

E.O. 12958: N/A
TAGS: [ETTC](#) [GT](#) [KOMC](#)
SUBJECT: BLUE LANTERN LEVEL 3: PRE-LICENSE END-USE CHECK
ON LICENSES 050127380 AND 05012568

REF: 03 GUATEMALA 2501

¶1. (U) This is an Action Request. See paragraphs 2 - 4.

¶2. (U) The Department's Office of Defense Trade Controls Compliance (PM/DTCC) requests Post's assistance in conducting a pre-license check on licenses 050127380 and 05012568 for the export of rifles to Guatemala. Post is requested to complete this Blue Lantern check within 30 days. Lack of response to a Blue Lantern check will affect pending and future licenses involving parties to this license.

¶3. (SBU) In previous unfavorable Blue Lantern check (REFTEL), Post was unable to establish Guatemalan company, Mainley SA, as a reliable recipient of United States Munitions List items. REFTEL indicates that representatives of the company previously operated as Santa Catarina S.A. and were not forthcoming in discussing past problems with Guatemalan licensing authorities, including the revocation of the Santa Catarina's license. This request is for Post to revisit the issues surrounding Mainley's operation to determine if the company has improved its business practices and if the company has been reinstated by the Guatemalan authorities.

¶4. (SBU) Action Request: Post is requested to establish the bona fides of Mainley SA (TEL: 502-2472-2058, 2440-4981) by making appropriate inquiries to proper authorities of the Government of Guatemala and representatives of Mainley SA. In its reply, Post may also comment on any other information pertinent to these transactions such as security of facilities, end-use, and concerns about the entities involved.

¶5. (U) Details of license application:

¶A.

DTC Case: 050127380

QUANTITY/COMMODITY:

250 Marlin Model 60 .22 Caliber Rifles

675 Minor Component Parts and Magazine Assemblies

License Value: USD \$38,503

SELLER:

American Heritage Arms, Inc
Remington Arms, Inc.
870 Remington Drive
PO Box 700
Madison, NC 27025

FOREIGN END-USER:

Mainley, SA
Avenida de Petapa 7-78
Ciudad de Guatemala
Zona 12
TEL: 502-2472-2058, 2440-4981

PURPOSE:

For commercial resale in Guatemala

IB.

DTC Case: 05012568

QUANTITY/COMMODITY:

225 Marlin Model 60 .22 Caliber Rifles

License Value: USD \$29,250

SELLER:

American Heritage Arms, Inc
Remington Arms, Inc.
870 Remington Drive
PO Box 700
Madison, NC 27025

FOREIGN END-USER:

Mainley, SA
Avenida de Petapa 7-78
Ciudad de Guatemala
Zona 12
TEL: 502-2472-2058, 2440-4981

PURPOSE:

For commercial resale in Guatemala

I6. (U) Submitted in support of the license application were the following documents (PM/DTCC will fax documentation to Posts upon request):

IA.

DSP-83 signed by Danilo Miron dated 10/12/2008 and George McHugh dated 10/07/2008

Import License No. 151/ARM-2008 (File No. 1159369) from DECAM signed by David Napoleon Barrientos Giron

Purchase Order No. REM/MAR 02-2008 from Mainley dated 09/25/2008 signed by Danilo Miron

IB.

DSP-83 signed by Danilo Miron dated 08/05/2008 and George McHugh dated 10/07/2008

Import License No. 131/ARM-2008 (File No. 1169234) from DECAM signed by David Napoleon Barrientos Giron

Purchase Order No. REM/MAR 01-2008 from Mainley dated 08/08/2008 signed by Danilo Miron

I7. (U) Please slug reply for PM/DTCC - BLUE LANTERN COORDINATOR and include the words "Blue Lantern" and the case number in the subject line. POC is Kyle M. Ballard, Phone: 202-663-1929; Email: BallardKM@state.gov; SIPRNET: BallardKM@state.sgov.gov. The Blue Lantern Guidebook (ref) is available as a PDF file in the Bunche Library's E-Book Collection on the DOS Intranet:
<http://virtuallibrary.state.gov/BlueLanternGuidebook2006%2520final.pdf>

¶8. (U) Department is grateful for Post's assistance in this matter.

RICE